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THE MAGAZINE OF HUMAN EXPERIENCE

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Who Gets Ahead in America

By Daniel Yankelovich

An appraisal of a massive new study on how various characteristics—race, family background, schooling, personality—contribute to economic success. Yankelovich concludes that the study by Christopher Jencks and 11 Harvard colleagues has much to offer—if properly understood. But he finds fault with its portrait of a rigid, class-ridden America. Jencks, interviewed by PT's Christopher T. Cory (page 35), talks about the policy implications of his work.

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Accounting for Taste

By Mary Douglas

The meals of each culture have a distinct pattern of shapes and sizes, textures and temperatures. Switch cuisines—go out for Chinese food, for example—and you forfeit the familiar cues of form that signal a meal's progress and its end.

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The Social Risks of Casino Gambling

By Jerome H. Skolnick

As several states gear up to vote on legalizing casino gambling, a study of legal controls in the two states that already have it suggests that checks on criminal activities and compulsive gambling are illusory.





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People Who Read People

By Daniel Goleman

Establishing rapport—in order to cure, converse, or sell—is a matter of reading the structure of other people's behavior. A linguist and a therapist studied some masters of persuasion; now, they're marketing the resulting technique as "Neurolinguistic Programming."

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Styron's Choice: A Novel About Auschwitz

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By William T. Greenough and Janice M. Juraska Stimulus from the environment helps sculpt the developing brain.

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What Determines
Economic Success
in America—

Daniel Yankelovich
Analyzes a New Study
That Relates Personal
Characteristics to
Income and Job Status

WHY WE DON'T EAT DOGS:
Cultural Patterns in Eating Habits

CASINOS:
Why It's a Risky
Social Gamble

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