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The New Competency Tests: Matching the Right People to the Right Jobs
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Industry, with an assist from psychology, is becoming increasingly sophisticated in the ways of personnel selection and training. Harvard psychologist David McCl elland has developed an approach for clients as diverse as Twenticth Century-Fox and the United States Navy.

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## Lucid Dreaming:

Directing the Action As It Happens By Stephen P. LaBerge A psychophysiologist's personal experiment persuades him that dreams of a special sort could be "the magic theater of all possibilities and a workshop of creativity and growth.'

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Everyone knows that the genes determine physical characteristics. But who would guess that a psychogenic pain in the heel might owe something to heredity?


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Accounting for 'Afterlife' Experiences
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Survivors of near-fatal illness often see visions of a life after death. Siegel argues that the visions are probably hallucinations, arising not from any supernatural reality but from the dying person's brain.

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Life Studies / Two Against the Tide By Thomas J. Cottle
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 in the Stream of Consciousness
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A Buddhist form of meditation called "mindfulness" may have some power to soothe the troubled psyche, say more than a few American psychotherapists.

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By Paul Chance
Four new books testify to the prevalence of burnout, a state of physical and mental exhaustion that afflicts people who try too hard to reach unreachable goals.

## The Brain / Ghosts in the Machine By Morton Schatzman

A psychiatrist tests the nature of hallucinations.

Cover: By Marvin Mattelson


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