## psychology today



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Stimulus/Response: Test Results Are

What You Think They Are

by Loren J. and Jean Chapman

A pair of psychologists analyze two of the basic tests used to help determine whether patients should be committed to mental hospitals. Their extensive studies show that the tests reveal as much about the clinicians as they do about the patients.

Tie Line

by Kenneth Goodall

Mercy killing finds a champion; APA president calls for super pill to block human barbarism; opponents and supporters of women's lib show distinct personality differences—father did it; directed masturbation increases female sexual responsiveness; and other items.

39 Conceit, Self-Deception, Destruction, and Plain Foolishness: An Introduction

by T George Harris

43 Groupthink by Irving L. Janis

Many U.S. foreign-policy disasters, Vietnam among them, can be traced to group dynamics in high places—especially the typical group conformity that bolsters morale at the expense of critical thinking. A psychologist with 30 years of experience in studying psychological stress and persuasion indicts groupthink in four U.S. disasters.

Selective Inattention

by Ralph K. White

A psychologist brings three decades of probing the psychological causes of war to bear on the struggle over Vietnam. The Pentagon Papers, he says, prove his charge that selective inattention caused us to stumble into the mess in Indochina and stay there in spite of hell and high water.

51 Decisions, Decisions, Decisions

Group decisions aren't all bad, says the psychologist president of a behavioral-science consulting firm. His studies show that group decisions can be superior and creative-if there is managed conflict.

The Successful Investor

by William G. Baker III

The unsophisticated investor looking for a broker can take heart. Studies run by an industrial psychologist and management consultant profile the personalities of the successful investor and the loser-they are very different, and the differences are obvious

62 Paul Goodman, A Conversation

by Robert W. Glasgow

Jack-of-all-disciplines Paul Goodman, who called the shots on the '60s, foresees 'an awful lot of painful breakdowns' in the '70s, looks forward hopefully to disorder, takes a somewhat sour view of the young, and talks about his bisexuality.

Success & Sour Grapes, A Sketch of Paul Goodman

by Robert W. Glasgow

On Hearing One's Own Voice

by Philip S. Holzman

A person tends to react negatively to the sound of his own voice-then to deny the initial reaction. Listening to one's recorded voice is disturbing, says a psychoanalyst. because it forces one to hear a side of himself he had wanted to suppress.

The Compassion Trap

by Margaret Adams

Women have been sold a bill of goods—the credo that their primary social function is to provide tenderness and compassion. This has exploited women and confined them to the home and to helping professions, according to social worker Adams.

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